



Stone Group International: Achieving Warehouse Management Systems Optimization with SAP® ERP powered by SAP HANA®



“SAP software systems are only for those who know very well where they stand and know even better where they are headed. In this context, it can provide solutions across functions, in terms of system capability, know how, design of processes and firmness on daily operations.

An implementation of ten modules, in three different companies, in only 8 months, is not an easy task. It runs more along the lines of a large and difficult project. It is however something that can be done successfully and smoothly. We know because we did it, with SAP!”

Giouvarlakis Dimitris, *Group IT & Logistics Director*, Stone Group International



Executive overview BUSINESS TRANSFORMATION

Company

MARMOR SG SA

"STONE GROUP INTERNATIONAL"

Headquarters

Lagkadas -Thessaloniki,
Greece

Industry

Mining

Products & Services

Marble

Employees

530

Web site

www.stonegroup.gr

Partner

INERGO IT SA

www.inergo.gr

Solutions

SAP® ERP on SAP HANA®

SAP® BusinessObjects™

Lumira

Objectives

- Remove the burden of maintaining separate legacy systems and siloed data
- Unify three different existing systems (ERP, WMS, custom for production) into one
- Build a strong ERP base, on which the company can expand functionality in the future, vertically and horizontally
- Check & categorize immediately all kinds of marbles, in different qualities and costs
- Implement a solid Industrial Costing Procedure which runs on a monthly basis and provide accurate COGS and valuation of the inventory
- Create analytics, KPI's and reports on a BI platform that can be fed and queried live
- Overseas control of export procedures, in 80 countries, handled by a strong and reliable software

Why SAP

- Powerful data platform that accelerates business processes and simplifies Customer IT environment
- Reduce the complexity and decrease data management costs
- Have the smoothest possible transition from the existing to the new system in the shortest period possible
- Increase operational efficiency

Resolution

- Collaborate with industry-specialized partner **INERGO** for implementation and support
- Rapidly analyze complex data with **SAP® ERP** powered by **SAP HANA®**
- Deployment in 8 months

Benefits

- One platform, one system, common view inter-departmentally and intra-company at Group Level
- Run live and provide real-time insights from live data and simplified operations with modern tools
- Smaller data footprint
- Increased processing speed for transactions and reports (in memory database with **SAP HANA®**)
- Precise data for decision making, shared reports and KPI's (sales stock, purchasing, production, P&I)
- Single source of truth for avoidance of duplicate entries and values
- Accurate warehouse management within a few hours
- Create virtual boundaries where needed, broke them where they were of no use
- Organized fixed assets in the system, automated depreciation procedures

The Company

The history of **Stone Group International** spans nearly four decades of excellent track record and trusted partnerships with clients from all continents.

Today, **Stone Group International** constitutes a vertically integrated group of companies, active in quarrying, processing and trading marble all over the world with a dynamic presence in more than 80 countries.

Its international operations are supported by 4 factories with cutting-edge mechanical equipment in Thessaloniki, Drama and Veria, as well as 7 privately owned quarries. In addition, the Company enjoys special and exclusive distribution agreements with a great selection of quarries.

The Company's widely shared vision is to become a global leading client centric supplier of exclusive and value-adding marble products that fosters innovation and inspires relationships of trust and commitment to total excellence.

The Group employs a staff of 530 persons at various levels, while its premises covers a total area of 230.000 sq.m. Production processing in all our plants is performed by using the most modern methods, specialised facilities and technical staff.

The Company uses high standards for production quality control and quality assurance of end product. It also respects the environment, by following the ISO 14001 environmental standard.

TOP BENEFITS ACHIEVED

3 systems to 1

Common Picture for Decision Making

New functions on the System

Procurement approval flows, Controlling, CRM, BI

3 hours

Material valuation and cost

Better Profitability Analysis

Instantly upon period closing procedure

Faster

Transactions and Reporting

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